

# 365 Mergers & Acquisitions Counsel™

## The Business of a Transaction

The business environment can change in a nanosecond.

Yesterday's start-up is today's reality. Acquiring expertise to fill a gap can transform a small player into a behemoth. Transitioning a privately-held firm to employee-owned can chart a new course. Developing a partnership or joint-venture to leverage knowledge and resources can create a new industry segment. Regardless of the reason, a change in ownership triggers financial, tax and procedural consequences for management, employees, customers, vendors and others.

While all intentions may be honest and straightforward, there are details and complexities that can challenge any transaction. Corporate filings, regulatory and governmental approvals, licenses and permits, key employees, employment agreements, customer contracts and communications, capital commitments, tax structure, intellectual property protection, etc. must all be addressed to ensure a smooth transition and minimize business disruption.



## Representation

Every Merger, Acquisition or Joint-Venture involves various parties.

Acquiring Company	Selling Company	Potential Buyer	Potential Seller
Board of Directors/Special Interests	Shareholders	Partnerships	
Financial Advisors	Business Broker	Bankers	Investors

## Legal Counsel for Mergers & Acquisitions

Protecting your interests, managing obstacles, working through details and identifying the consequences requires legal counsel who can see the big picture, negotiate through complex issues, work with multiple stakeholders and address the details. In short, Mergers & Acquisitions counsel engages the parties to become a team and quarterback the transaction.



**Anthony J. Madonia & Associates, Ltd.**

Legal. Business. Tax. Estate. Planning.

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# Anthony J. Madonia & Associates, Ltd.

Anthony J. Madonia & Associates, Ltd. has been *Providing the Right Direction* on legal and tax matters to businesses since 1995. We are distinguished by a dual focus in both the law and tax. This professional experience allows us to provide comprehensive support when addressing the complexities of managing, expanding or transitioning a business; working with clients; engaging and developing the workforce; managing transition; and, protecting business interests.

Our professionals have decades of experience in advising companies and their owners. From providing legal counsel for business issues to customizing contracts and negotiating agreements, we address client needs with a straight-forward approach to doing the right thing for the right reason in the right manner.

In addition to delivering solid legal, business and tax counsel, we pride ourselves in developing strong, long-term relationships and serving as a business resource. We also spend time in the business community giving seminars and workshops that provide information and perspective on changes that affect businesses and individuals.

When you retain Anthony J. Madonia & Associates, Ltd., you acquire a valuable team member focused on your business, your community and your results.

***Let us be your Trusted Business Legal Counsel for all Merger, Acquisition or Joint Venture matters.  
Call today to learn how we can support your needs before, during and after the transaction.***

## Additional Services

### Taxation

Strategy & Planning  
Compliance & Interpretation  
Estates & Trusts  
IRS & Tax Court

### Capital Funding

Private Equity  
Venture Capital  
Capital Procurement

### Estate Planning & Administration

Asset Protection  
Legacy Planning  
Trust & Succession  
Wealth Preservation  
Special Needs & Circumstances  
Administration & Settlement

### Litigation

Dispute Resolution  
Labor & Employment  
Partner Challenges

### Intellectual Property

Copyrights  
Patents  
Trademarks

## 365 Mergers & Acquisition Counsel™

- I. Review & Confirm Transaction
- II. Design Strategy
- III. Identify M & A Team
- IV. Map Progress Points
- V. Identify Options
- VI. Address Obstacles
- VII. Communicate Progress
- VIII. Review Next Steps
- IX. Repeat VI - VIII
- X. Close/Complete Transaction



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